

Audited Summarised Financial Results

For the Year Ended 31 December 2019

KEY HIGHLIGHTS

PERCENTAGE INCREASES / DECREASES



STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 DECEMBER 2019
IN BOTSWANA PULA

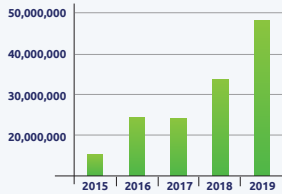
	31-Dec-19	31-Dec-18
Interest income	230,214,681	154,978,640
Interest expense	(94,164,791)	(56,695,731)
Net interest income	136,049,890	98,282,909
Fee income	7,005,574	4,203,009
Commission income	9,075,769	9,467,303
Net trading income	34,735,755	27,972,942
Other operating income	16,298,746	11,967,130
Non-interest income	67,115,844	53,610,384
Operating income	203,165,733	151,893,293
Staff costs	58,390,538	44,795,797
Premises costs	6,861,493	6,912,099
IFRS 16 related charges	2,382,681	-
Depreciation	9,645,102	6,175,476
Other operating costs	47,189,682	41,065,535
Total operating expenses	124,469,496	98,948,907
Profit before credit losses	78,696,237	52,944,387
Allowance for credit losses	(15,388,926)	(13,442,093)
Operating profit before income tax	63,307,311	39,502,293
Gain on a bargain purchase	1,024,918	-
Profit before income tax	64,332,229	39,502,293
Taxation	(16,358,447)	(6,557,818)
PROFIT FOR THE PERIOD	47,973,783	32,944,476
Other comprehensive income		
Revaluation surplus on fixed asset	-	170,807
Deferred tax on revalued property	-	(37,577)
Total other comprehensive income for the year	-	133,229
Total comprehensive income for the year	47,973,783	33,077,705
Basic earnings per share in Pula	-	0.4026

STATEMENT OF FINANCIAL POSITION

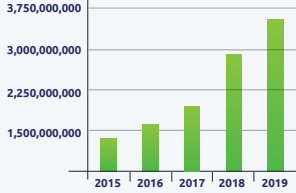
AT 31 DECEMBER 2019
IN BOTSWANA PULA

	31-Dec-19	31-Dec-18
ASSETS		
Cash and cash equivalents	936,746,906	901,291,950
Investment securities	439,921,885	270,644,746
Derivative assets	158,898,305	-
Investment in subsidiaries	200	-
Loans and advances to customers	1,960,237,274	1,579,852,694
Property and equipment	82,764,485	83,179,681
Right of use assets	5,316,467	-
Other assets	57,774,959	39,924,795
Deferred tax asset	-	1,854,029
Current tax asset	4,663,584	3,754,986
Total assets	3,646,324,065	2,880,502,881
Liabilities		
Deposits from customers	2,561,974,069	2,482,246,360
Lease liabilities	5,368,056	-
Other liabilities	53,215,907	103,561,557
Interbank borrowing	522,394,454	-
Deferred tax liability	2,148,405	-
Subordinated debt	181,058,383	77,635,955
Preference share	26,132,000	21,000,000
Total liabilities	3,352,291,274	2,684,443,871
Equity		
Stated capital	140,000,000	90,000,000
Credit loss reserve	27,283,602	9,189,533
Property revaluation reserve	133,229	133,229
Retained income	126,615,960	96,736,249
Total equity	294,032,792	196,059,011
Total liabilities and equity	3,646,324,066	2,880,502,882

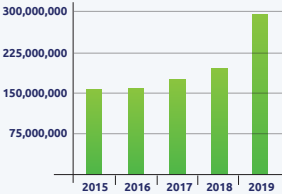
PROFIT AFTER TAX



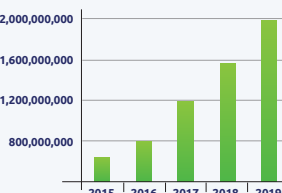
TOTAL ASSETS



TOTAL EQUITY



LOANS AND ADVANCES



STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2019
IN BOTSWANA PULA

	STATED CAPITAL	PROPERTY REVALUATION RESERVE	CREDIT LOSS RESERVE	RETAINED EARNINGS	TOTAL EQUITY
Opening Balance 1 January 2018	90,000,000	-	-	85,844,955	175,844,955
Adjustment on initial application of IFRS 9, net of tax	-	-	-	(12,836,651)	(12,836,651)
Opening Balance 1 January 2018	90,000,000	-	-	72,981,304	162,981,304
Total comprehensive income					
Profit for the year	-	-	-	32,944,476	32,944,476
Other comprehensive income					
Revaluation surplus on properties, net of tax	-	133,229	-	-	133,229
Transaction with owners of the Bank					
Transfer to credit loss reserve	-	-	9,189,533	(9,189,533)	-
Balance as at 31 December 2018	90,000,000	133,229	9,189,533	96,736,247	196,059,009
Opening Balance 1 January 2019	90,000,000	133,229	9,189,533	96,736,247	196,059,009
Issue of new shares	50,000,000	-	-	-	50,000,000
Total comprehensive income					
Profit for the year	-	-	-	47,873,783	47,873,783
Transaction with owners of the Bank					
Transfer to credit loss reserve	-	-	18,094,069	(18,094,069)	-
Balance as at 31 December 2019	140,000,000	133,229	27,283,602	126,615,961	294,032,792

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2019
IN BOTSWANA PULA

	31-Dec-19	31-Dec-18
CASH FLOWS FROM OPERATING ACTIVITIES		
Interest and fee received	310,146,791	202,039,878
Interest paid	(78,849,856)	(53,076,113)
Cash paid to suppliers and employees	(176,930,651)	(82,759,282)
Tax paid	(13,500,000)	(9,791,000)
Net movement in loan balances	(401,052,087)	(399,671,399)
Net movement in deposit balances	64,919,052	785,530,007
Net cash from operating activities	(295,266,752)	442,272,090
CASH FLOWS FROM INVESTING ACTIVITIES		
Net movement in investment securities	(169,018,174)	(103,972,865)
Subscription of shares in subsidiary company	(200)	-
Acquisition of property and equipment	(10,476,871)	(16,241,491)
Payment for acquisition of business, net of cash acquired	(6,685,917)	-
(Purchases)/maturities of reverse repos & currency swaps (net)	(158,898,305)	16,038
Proceeds from disposal of property and equipment	105,490	-
Net cash used in investing activities	(344,973,977)	(120,198,318)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from issue of subordinated debt	104,000,000	33,000,000
Proceeds from issue of shares	55,132,000	21,000,000
Interbank borrowing	522,394,454	-
Repayment of finance lease liability	(2,175,131)	-
Interest on lease liability	(506,278)	-
Net cash used in financing activities	678,845,045	54,000,000
Net movement in cash and cash equivalents	38,604,316	376,073,772
Effect of changes in exchange rate	(3,149,361)	-
Cash and cash equivalents at beginning of the period	901,291,950	525,218,178
Cash and cash equivalents at end of the period	936,746,905	901,291,950